

CONSULTANT, GOVERNMENT AFFAIRS, MYANMAR

Vriens & Partners is Southeast Asia's leading government affairs consultancy, with 70 consultants and 30 senior counsellors across 8 offices in capitals around the region. We deliver nuanced and effective government affairs strategies built on trusted relationships with the highest levels of government, and with stakeholders along the entire policymaking chain.

The firm provides independent, strategic analysis and risk assessments of the political, regulatory and economic developments around Southeast Asia. Our consultants are Asia experts with extensive experience providing analysis and counsel on issues that companies and organizations face in a diverse and challenging region.

Vriens & Partners is seeking an experienced individual for a senior position in its Yangon, Myanmar office. The candidate should have consulting agency experience, with proven skills in account management, client relationship development, business development, and people management. Experience in Myanmar, or elsewhere in Southeast Asia is a bonus.

The role will involve working alongside our government relations specialists, supporting clients in communicating to the government, and building a network with non-governmental stakeholders to understand the political and economic landscape in Myanmar. It will also demand strong analytical and communication skills and ability to work in a multicultural setting.

Primary Responsibilities:

- Lead and execute Myanmar-focused client advisory work, including the development and execution of full-scale government affairs strategies for Fortune 50 multinationals;
- Support the management of a team of experienced government affairs consultants and advisors;
- Support P&L management for Vriens & Partners' Yangon office;
- Maintain and expand extensive source networks across the public and private sectors;
- Lead development of analytical and strategy deliverables;
- Lead engagement with both clients' in-country teams and regional and global executives;
- Lead Myanmar-focused business development.
- Contribute to the growth of the office and the firm as a whole

Qualifications:

- At least five years working experience, including experience in a consultancy;
- Experience in government relations or public policy roles;
- P&L experience;
- Excellent analytical skills and ability to exercise sound judgment;
- Excellent project management skills and ability to handle multiple tasks;
- Academic background in Political Science, Law, Journalism, History, Political Economy, or International Relations;
- Experience in management of international staff, and awareness of and sensitivity to local cultural norms and government protocol.

Additional Information:

VRIENS & PARTNERS

- Schedule: Monday – Friday (full time)
- Travel: Occasionally

Interested candidates should send their applications to careersmyanmar@vrienspartners.com and indicate the position being applied for in the subject line.

Please include a cover letter and current resume.