NAVIGATING THE POLITICS OF BUSINESS

SENIOR ASSOCIATE, PHILIPPINES

Vriens & Partners is the leading government affairs consulting firm in Southeast Asia. Operating in the most dynamic part of the world, Vriens & Partners is headquartered in Singapore, with offices in the Philippines, Vietnam, Indonesia, Thailand, Myanmar, Malaysia, Cambodia, and Washington D.C. We employ over 110 people from 10 nationalities, and offer our consultants a challenging and dynamic working environment and exposure to multiple sectors.

We are seeking a Senior Associate to join our growing team in Manila, Philippines on a full-time basis.

POSITION

The Senior Associate is responsible for managing clients and leading project teams across a variety of sectors and in a cross-cultural setting.

We expect the candidate to manage key client relationships, lead the development of high-quality deliverables, and engage directly with government stakeholders. The senior associate will play a central role in advising clients, shaping policy strategies, and ensuring the firm consistently delivers high-impact work.

The candidate must be an adept analytical and strategic thinker, with well-honed skills in synthesizing complex information, drawing conclusions, and translating them into action. Developing government affairs strategies and clearly communicating plans of action to clients will be part of your daily work.

Primary responsibilities:

- Lead client communication and management; facilitate regular meetings/presentations to senior executives from multinational corporations.
- Lead projects and development of deliverables, inclusive of research, reports, government relations strategy development and execution. Ensure all deliverables are up to firm standards.
- Lead engagement with government officials, establish and maintain relationships with other key stakeholders in the private sector and non-government organizations.
- Develops proposals and supports business development.

Qualifications:

- 8+ years of relevant work experience in public policy and government affairs, either in-house or a consultancy is highly desirable.
- Strong government and policy stakeholder network, and excellent knowledge and understanding of business, politics, government, and bureaucracy in the Philippines.
- Experience working within the Philippine government (e.g., executive branch agencies, Congress, or regulatory bodies) strongly preferred.
- Experience in tech, financial services, FMCG, healthcare, or energy policy is a plus.
- Excellent attention to detail, analytical skills, critical thinking, and decision-making skills.
- Excellent oral and written communication skills in English.
- Excellent academic background in a related field, preferably in economics, public policy, law, international relations, journalism. An advanced degree is a value-add.

Additional Information:

- Location: Metro Manila
- Schedule: Monday Friday (full time) with understanding that weekend/urgent overtime work may be required on a periodic basis.

Interested candidates should send their applications to <u>careersph@vrienspartners.com</u> and indicate the position being applied for in the subject line. Please include a cover letter and current resume.