

SENIOR ASSOCIATE, PHILIPPINES

Vriens & Partners (V&P) is the leading government affairs consulting firm in Southeast Asia. Operating in the most dynamic part of the world, Vriens & Partners is headquartered in Singapore, with offices in the Philippines, Vietnam, Indonesia, Thailand, Myanmar, Malaysia, and Cambodia. Our team comprises 80 full-time employees from over 10 nationalities, as well as 40 senior advisors from across the region.

V&P's culture is open, welcoming, and fast-paced, where everyone can voice their opinion and make a positive impact. Our clients are primarily major multinationals, along with various business associations and non-government organizations.

Position

The **Senior Associate** will be responsible for **managing clients and leading project teams**. Primary responsibilities include:

- leading client management, facilitating regular meetings and presentations to senior executives from multinational corporations;
- developing government affairs strategies for clients;
- leading project work and ensuring all deliverables are up to standard;
- supervising the preparation, drafting, and finalization of all written reports and presentations;
- facilitating client communication with government;
- supporting business development activities and leading proposal development;
- establishing and maintaining relationships with government officials and non-government stakeholders (NGOs, industry association, academics, business);
- representing the firm at meetings, workshops, or conferences.

We expect the candidate to have a passion for political and economic issues in the Philippines and Southeast Asia, and to be a proactive leader in supporting junior staff and ensuring clients meet their government relations objectives. They must possess strong management, communication, organizational, and client service skills.

Qualifications

- At least 8 years of relevant work experience in a consultancy and/or working on policy and policy impact on commercial sectors is preferred.
- Strong understanding of socio-political, government, and financial/economic systems and structures in the Philippines.
- Experience in government relations or public policy roles.
- Strong attention to detail, and excellent organizational and time management skills.
- Fluent English and Tagalog – verbal and written – is necessary.
- Excellent analytical writing, critical thinking, and decision-making skills.
- Academic background in economics, law, international relations, journalism, or political science.

Interested candidates should send their applications to careersph@vrienspartners.com and indicate the position being applied for in the subject line.

Please include a cover letter demonstrating interest and fitness for the position (required) and current resume.