

VRIENS & PARTNERS

Navigating the Politics of Business

COUNTRY DIRECTOR, SINGAPORE

Vriens & Partners (V&P) is the leading government affairs consulting firm in Southeast Asia. Operating in the most dynamic part of the world, Vriens & Partners is headquartered in Singapore, with offices in Indonesia, Vietnam, Thailand, the Philippines, Myanmar, Malaysia, and Cambodia. Our team comprises 80 full-time employees from over ten nationalities, as well as 40 senior advisors from across the region.

V&P's culture is open, welcoming, and fast-paced, where everyone can voice their views and make a positive impact. Our collaborative approach across diverse teams and industries allows for employees to grow as individuals and consultants and build new standards of achievement.

Our clients are primarily major multinationals, along with various business associations and non-governmental organizations. A growing advisory firm, V&P offers a challenging and fulfilling work environment. Find out more at www.vrienspartners.com

POSITION

The Country Director will lead our growing Singapore government affairs practice, and contribute to regional project coordination and business development. How? By being an inspiring leader, an effective analyst, an organised project manager, an insightful client manager, and possessing strong EQ, coalition building, business sense, organizational, and cross-cultural skills.

Your priority will be to oversee Singapore-focused advisory work, developing full-scale Government Affairs strategies for our multinational clients to advance business objectives, especially in policy areas relating to emergent technologies. You'll be conversant and confident communicating public policies and engagement strategies to clients. You'll also manage and mentor a team of Government Affairs consultants.

Along with senior management, you'll professionally interact with regional and global executives to strengthen the firm's government affairs practice and build market share. You will also raise the firm's profile with key stakeholders by maintaining and growing the firm's network within Singapore's public, private, and political spheres.

As Country Director, you'll keep a close eye on legislative and policy changes that could impact V&P's client base, assess challenges and opportunities, as well as lead and conduct research on policy issues through desk research and primary source research. You'll also prepare and deliver written and verbal analysis and strategy for clients.

QUALIFICATIONS

- At least 10 years of relevant work experience in a related field, either in a consulting or in-house government affairs role, or in government, journalism, or think tanks.
- Proven experience in Government Affairs and Public Policy.
- Excellent analytical skills, sound judgment and business development skills.
- Strong knowledge and understanding of politics, government, and bureaucracy in Singapore and Southeast Asia, as well as a network of contacts in public policy.
- Excellent project management skills and ability to handle multiple tasks.
- Cross-culturally aware, sensitive to cultural norms and government protocol.

VRIENS & PARTNERS

Navigating the Politics of Business

- Motivated self-starter, team player, eagerness to contribute to firm's growth.
- Excellent written and oral communication skills in English.
- A relevant undergraduate degree, preferably in political science, international relations, history, economics, public policy, or law. An advanced degree is a value-add.
- Singaporean or PR.

APPLYING

Interested candidates should send their applications to careers@vrienspartners.com and indicate the position being applied for in the subject line. Please include a cover letter demonstrating interest and fitness for the position (required) and current resume.