

VRIENS & PARTNERS

NAVIGATING THE POLITICS OF BUSINESS

CONSULTANT, REGIONAL GOVERNMENT AFFAIRS

Vriens & Partners (V&P) is the leading government affairs consulting firm in Southeast Asia. Headquartered in Singapore, the firm has offices in Indonesia, Vietnam, Thailand, the Philippines, Myanmar, Malaysia, and Cambodia. Our team comprises 80 full-time employees from over ten nationalities, as well as 40 senior advisors from across the region. Our clients are primarily major multinationals, along with various business associations and non-governmental organizations. A growing advisory firm, V&P offers a challenging and fulfilling work environment.

POSITION

We are looking for another **Senior Associate** to join our growing practice in Singapore. The Consultant will manage research and advocacy projects, client work, and support with firm development. The ideal candidate has consulting experience, with proven skills in project management and client relationship development. For the right candidate without consulting experience, we will train you. At the very least, you have a deep interest in regulatory and economic issues in the region, experience managing a small team, as well as strong communications and organizational skills.

Your priority will be to manage Singapore and Regional advisory work, and develop Government Affairs analysis and recommendations. You will track legislative and policy changes that could impact clients, assess challenges and opportunities, and lead research on policy issues. You'll also prepare and deliver written and verbal analysis and strategy for clients.

PRIMARY RESPONSIBILITIES

- Lead project work and ensure all deliverables are up to standard.
- Develop and execute strategies for clients to advance their government affairs objectives.
- Lead client management, facilitating regular meetings and presentations to senior executives from multinational corporations.
- Oversee the preparation, drafting and finalization of analytical reports.
- Support the management of a team of government affairs consultants and advisors.
- Establish and maintain relationships with government officials and non-government stakeholders (NGOs, industry association, academics, business).
- Facilitate client communication with government.
- Support business development activities and lead proposal development.
- Contribute to the growth of the office and the firm as a whole.

QUALIFICATIONS

- At least six years of relevant work experience in a related field whether in government, consulting, in-house government affairs role, journalism, or think tanks.
- Proven expertise in government affairs and public policy.
- Excellent analytical skills, sound judgment, and business development acumen.
- Strong knowledge and understanding of politics, government, and bureaucracy in Singapore and Southeast Asia.
- Excellent project management skills and ability to handle multiple tasks.
- Conversant in government protocol.
- Motivated self-starter, team player, and eagerness to contribute to firm's growth.
- Excellent written and oral communication skills in English.
- Preference for degree in political science, international relations, history, economics, public policy, or law. An advanced degree is a value-add.

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APPLYING

Interested candidates should send their applications to careers@vrienspartners.com and indicate the position being applied for in the subject line. Please include a cover letter in addition to your resume. Please note at this time the firm can only consider Singaporeans and PRs for this position.