

Senior Associate, Vietnam

Vriens & Partners is the leading government affairs and political risk consulting firm in Southeast Asia. We are headquartered in Singapore, with offices in Myanmar, Thailand, Vietnam, Indonesia, Malaysia, the Philippines and Cambodia. We employ over 100 staff and 30 senior advisors and offer our consultants a challenging and dynamic working environment and exposure to multiple sectors, in a growing advisory firm. Our clients are multinationals, business associations, and non-governmental organizations.

POSITION

The Senior Associate is responsible for leading government affairs and public policy projects in Vietnam, across a variety of sectors and in a cross-cultural setting. The Senior Associate will also be responsible for working with firm leadership to shape and execute the firm's growth strategy in the Vietnam market.

We expect the candidate to be an experienced project and client manager with proven capacity to lead engagements with the Vietnamese government, drive projects in a high-pressure environment to completion, work with nimble teams and external specialists of varying levels of seniority and expertise, and build and sustain external coalitions.

We expect the candidate to be an adept analytical and strategic thinker, with well-honed skills in synthesizing complex information, drawing conclusions, and translating them into action. Clearly communicating plans of action to international professionals will be part of your daily work.

RESPONSIBILITIES

- Execute Vietnam-focused client advisory work, including the development and execution of government affairs strategies;
- Develop analytical and strategy written deliverables;
- Support the management of a team of government affairs consultants and advisors;
- Establish and maintain relationships with key stakeholders including government officials and non-government (NGOs, industry association, business) stakeholders;
- Support engagement with clients' regional and global executives; and
- Facilitate client communication with different government ministries;

QUALIFICATIONS

- At least 10 years' working experience required, experience in a consultancy preferred;
- At least 5 years' experience working on policy and policy impact with experience assessing policy effects on commercial sectors preferred;
- Experience managing analyst teams;
- Experience in government relations or public policy roles;
- Excellent organizational skills and ability to handle multiple tasks; strong attention to detail;
- Strong English & Vietnamese language skills, verbal and written; excellent analysis & sound judgment;
- Academic background in Political Science, Law, Journalism, Economics, or International Relations;

ADDITIONAL INFORMATION

- Schedule: Monday – Friday (full time) with understanding that weekend/urgent overtime work will be required on a periodic basis.
- Travel: Occasionally

Interested candidates should send their applications to careersvn@vrienspartners.com and indicate the position being applied for in the subject line. Please include a cover letter and current resume.
