

ASSOCIATE DIRECTOR, PHILIPPINES

Vriens & Partners (V&P) is the leading government affairs consulting firm in Southeast Asia. Headquartered in Singapore, V&P has offices in Indonesia, Vietnam, Thailand, the Philippines, Malaysia, Myanmar, Cambodia, and Washington DC. We employ over 110 people from over 10 nationalities, and offer our consultants a challenging and dynamic working environment and exposure to multiple sectors. Our clients are primarily major multinationals, along with various business associations and non-governmental organizations.

POSITION

The Associate Director will work closely with the Country Director to support the development and management of the firm's government affairs practice in the Philippines. They will be an inspiring leader, skilled analyst, insightful client manager, organized project manager, and possess strong EQ, business sense, and cross-cultural skills.

You will focus on developing full-scale Government Affairs strategies for our multinational clients to advance business objectives, especially in policy areas relating to technology, healthcare, and energy. You'll be conversant and confident communicating public policies and engagement strategies to clients. You'll also assist in managing and mentoring a team of Government Affairs consultants.

Along with senior management, you'll interact with regional and global executives, strengthen the firm's government affairs practice, and build market share. You will also raise the firm's profile with key stakeholders by maintaining and growing the firm's network within Philippine public, private and political spheres.

You'll keep a close eye on legislative and policy changes that could impact V&P's client base, assess challenges and opportunities, and conduct research on policy issues. You'll also prepare and deliver written and verbal analysis and strategy for clients, and provide astute analysis of political developments and trends and how these impact our clients.

QUALIFICATIONS

- 10+ years of relevant work experience in government relations, either in a consulting or in-house government affairs role, and/or working on policy impact on commercial sectors preferred.
- Proven experience in Government Affairs and Public Policy.
- Strong government stakeholder networks, and excellent knowledge and understanding of politics, government, and bureaucracy in the Philippines.
- Excellent analytical skills, sound judgment and business development skills.
- Experience and expertise in tech, energy, and/or healthcare policy considered a plus.
- Excellent project management skills and ability to handle multiple tasks.
- Cross-culturally aware, sensitive to cultural norms and government protocol.
- Motivated self-starter, team player, eagerness to contribute to firm's growth.
- Fluent in Tagalog, excellent written and oral communication skills in English.
- Bachelor's degree in a related field preferably in Economics, Public Policy, Law, Journalism, or International Relations. An advanced degree is a value-add.

APPLYING

Interested candidates should send their applications to careersph@vrienspartners.com and indicate the position being applied for in the subject line. Please include a cover letter demonstrating interest and fitness for the position (required) and current resume.